

IT, TELECOMS AND THE INTERNET

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Watson, Farley & Williams LLP	
YGMA	

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Féral-Schuhl/Sainte-Marie shows 'a high level of responsiveness and availability'. The 13-strong IT boutique is highly recommended for litigation or the implementation of complex IT projects. Clients include Gefco, Institut Pasteur and Safran. The team's five partners are: immediate past president of the Paris Bar Christiane Féral-Schuhl, who has 'strong negotiation capabilities'; Bruno Grégoire Sainte Marie, who shows 'rigour and honesty'; Etienne Papin; Olivier de Courcel; and the 'efficient and excellent' Olivia Luzi.

Gide's 'overall level of service is very good'. The firm has deep domestic and international experience in telecoms, and notably assisted Monaco Telecom with the handover of its VSAT satellite network. Deutsche Telekom is also a client. The firm also handles some strategic IT projects through Thierry Dor, who assisted La Banque Postale with the creation of SFIL. The

practice is jointly led by the highly regarded Olivier Cousi and Rémy Fekete, whose advice is 'always to the point'.

Latham & Watkins' seven-lawyer practice expertly advises on global outsourcing and system integration projects, and recently acted for Axa in that capacity. It advises prominent technology users such as L'Oréal and Publicis and is active in telecoms for clients such as Orange. Jean-Luc Juhan co-heads the team with Myria Saarinen, who has 'a good ability to understand and address technical matters'.

Norton Rose Fulbright's five-lawyer team is regularly retained by leading groups, notably in the banking and insurance sectors, to assist with large IT outsourcing projects. In telecoms, it is advising on a major project to develop 3G and 4G networks in the Paris metro. Data privacy is another key area of expertise. BNP Paribas, Carrefour and L'Oréal are regular clients. Practice head Marc d'Haultfoeuille is praised for his business acumen and good advice. Of counsel Nadège Martin is also recommended.

Aramis' Benjamin May is a leading expert in e-payment issues. The practice also advises major technology users on outsourcing projects.

August & Debouzy has a 'large and deep knowledge of the IT sector'. The 'very responsive' team recently advised on the negotiation and termination of various IT outsourcing contracts and also has 'deep expertise' in data privacy issues. Clients include Ikea, Microsoft and, on the telecoms side, Orange. The 'very client-oriented' Mahasti Razavi 'always gives very astute advice'. Kami Haeri and Florence Chafiol-Chaumont are also recommended. Christophe Clarenc joined Dunaud Clarenc Combles & Associés.

Cotty Vivant Marchisio & Lauzeral's 'very responsive and thorough' IT practice shows great 'ability to understand complex situations'. It advises on large-scale IT projects and internet matters. Clients include LVMH and EADS Astrium. Practice head Guillaume Seligmann is recommended.

Courtois Lebel's eight-lawyer team advises technology users and editors on IT systems, including related litigation. The practice recently advised Deloitte on the implementation of a system in 75 countries. Hervé Gabadou and Cédric Frenel head the team. Arnaud Tessalonikos joined **DS Avocats**.

DS Avocats represents Orange 'in many litigation cases against telecoms competitors such as SFR. Alexandre Limbour shows 'profound understanding of the telecoms law and judicial system'. Bertrand Potot displays rigour and creativity. New IT practice head Arnaud Tessalonikos recently joined from **Courtois Lebel**.

Franklin is highly sought by foreign technology and internet companies, notably from the US and India, as well as advising large corporations – such as Numericable, Axa and Danone – on outsourcing projects and litigation. Practice head Bradley Joslove has 'solid

OTHER RECOMMENDED FIRMS

Alyanakian Avocats
 Aston
 Astura
 AyacheSalama
 BG2V
 Blum Avocats
 CMS
 Dentons
 Eversheds LLP
 Gilles Vercken Law Firm ^o
 Granrut Avocats
 Jones Day
 Lawint
 Lawways
 Lefèvre Pelletier & associés
 LexCase
 LeXcom
 Osborne Clarke
 Redlink
 Taylor Wessing
 White & Case LLP

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experience'. Senior associate Eléonore Varet is also highly involved.

Herbert Smith Freehills LLP's seven-lawyer team has 'very good and business-friendly services', including a leading internet practice that handles strategic litigation for Google, YouTube and Twitter. The firm also assists corporations with IT outsourcing and system implementations. The 'extremely responsive' Alexandra Néri is 'very knowledgeable in data protection law'. Of counsel Olivier Haas and Sébastien Proust are also key figures.

Hogan Lovells (Paris) LLP advises high-profile clients in the internet and technology sectors such as eBay, Amazon and Apple Inc, mostly on IP-related issues. David Taylor heads the firm's domain name practice, which ranks among the best worldwide. Winston Maxwell is a data privacy expert and Mikael Salmela leads the IT outsourcing and contracts practice. The team also handles telecoms work.

Sylvain Staub heads **Staub & Associés'** seven-lawyer team, which includes Thomas Beaugrand and advises technology users on IT projects and litigation.

Stehlin & Associés advises major IT, technology and internet groups on non-contentious and contentious aspects of IT projects, as well as data privacy and web surveillance. Frédéric Lecomte heads the team, which includes Elise Weisselberg.

Bersay & Associés' of counsel Martine Georges-Naïm is a major reference in the telecoms field, particularly in the context of advising telecoms operators on their